



Custom Development Is a Partnership

Pain [peyn] - noun: An unfulfilled business need that jeopardizes the success of the organization. Sound familiar?

You've got a pain. And you need solutions.

At Ecliptic Technologies, we form long-term *partnerships* with our clients and work as an extension of their operation to design the exact tools they need to achieve business objectives and reach company excellence. *Partnerships* are how we provide solutions.

Common Questions

- *Why is custom development the preferred solution over buying an off-the-shelf product?*
- *Isn't custom development typically more costly than a packaged solution?*
- *Can I integrate our company's legacy systems with the custom developed web applications you will create?*
- *Will the systems you build have the flexibility to work with future applications? Will they take into account future changes in our business?*

Sure, packaged software sounds easy. But remember, one size does not fit all. One size does not take into account the unique complexities you face every day, your existing applications, your current environment, and your short and long-range business objectives. How could it? When you work with Ecliptic Technologies, these issues are covered. Custom software is a far better solution because it's tailored to your business, your environment, and aligned to your needs. In most cases, custom software costs no more to implement and can, in fact, be less expensive in the long run because it is fully integrated with your existing applications. Can packaged software make this claim?

Since we began, Ecliptic Technologies has focused on becoming the area's leading source for business and technology solutions. No matter the size of the development or the integration required, we have the technical knowledge, industry experience, and development know-how to help you solve your business pains. As your partner, we work closely with you on every aspect of your custom software need. Our six step development approach, complimented by superior ongoing service and support, guarantees results. You get a solution tailored to your exact needs, within your budget, according to your timeframe.

Services

Application Architecture

Before you begin solving your business pain on your own, it's important that you know what you have. We will review your application architecture and code-base for ways to improve integrity, reliability, performance, scalability, and security. Wouldn't you like a trusted partner to audit your organization's architecture before a solution is even considered?

Buy Versus Build

Once we've evaluated your current environment, we talk about the solution and the alternatives available. We'll point out the advantages and limitations of buying versus building or enhancing existing applications. As your partner, we'll review your business and operational needs with you to help you better understand all the software options available to you. We want you to make the right decision.

Integration

What's the status of your current environment? Do your applications work well together? How well does your existing technology serve your needs? As your partner, we'll discuss how your enterprise is functioning from every core business process – customer service, supply chain, order, inventory management, sales, marketing, human resources, etc. With an integrated approach, you'll take advantage of your existing technology and achieve cost savings and increased productivity.

Service Oriented Architecture

Our extensive experience with industries and businesses of all types has allowed us to look at enterprise operations internally and externally. We'll implement solutions that let you obtain and share critical data between your applications and users. And we'll help you effectively connect with your external and online partners without having to build multiple applications or interfaces.

Custom Application Development

Using the latest data management technologies, we'll build your solution the right way. It will be easy to use, easy to maintain, and easy to grow with. You'll see your user and customer needs intersect, giving you the most cost-effective solution possible.

Custom software...

- *Is comparable in price to off-the-shelf, packaged software solutions.*
- *Is the perfect-fit solution because it's tailored to your exact business needs.*
- *Increases your efficiency because multiple programs can be combined into one fully integrated, enterprise wide system.*
- *Improves reliability because you have one touch point for the collection, accessibility and analysis of your critical business information.*

What Makes Ecliptic Technologies Different

Successful organizations succeed because they know how to get the most from their critical business tools. They know that software development is a critical business function, key to operational efficiency and competitive advantage. They know how to take existing tools and technology investments and maximize their return. Successful organizations are also careful about the decisions they make. They take time to research and evaluate their options. And they plan and budget for appropriate solutions that support the business strategies and lead to organizational excellence.

Ecliptic Technologies is an expert at helping businesses succeed. We do so by building customized web-based applications using the latest data management technologies.

We specialize in...

- *Customer Relationship Management (CRM)*
- *Human Resource Information System (HRIS)*
- *Inventory Management (IMS) and Barcoding Solutions*
- *Order Tracking Systems*
- *Workflow Management / Process Management (WPM)*
- *Enterprise Resource Planning*
- *Content Management Systems (CMS)*
- *Asset Tracking and Management Systems*
- *Mobile Applications*
- *Windows Application Development*
- *Web Applications Development*

When you work with Ecliptic Technologies, you move forward....

*From Getting By to **GETTING AHEAD***

*From Being Uncertain to **BEING CONFIDENT***

*From Unreliable to **PREDICTABLE***

We don't look at our clients as just another project. We build *partnerships*. We help your business reach its full potential with the right approach, the right technology, the very best solution.