



Benefits of Outsourcing

Convincing Numbers

» More than **800 business leaders** across the United States and Europe report that **cost savings** are still a key outsourcing benefit, but the **additional business controls** generated by **outsourcing** are driving the trend to external providers.

(Survey by Accenture, 2003)

» **25%** of respondents report **first day improvements in business processes** through outsourcing.

(Survey by Accenture, 2003)

» **43% of executives** surveyed **have IT outsourcing contracts** in place.

(Survey by Accenture, 2003)

» **80%** of survey respondents **expressed commitment to permanent outsourcing** of at least one key business function.

(Survey by Accenture, 2003)

» **Outsourcing** is a means of getting **more final output** with **lower cost inputs**, which leads to lower prices for all U.S. firms and families. Lower prices lead directly to higher standards of living and more jobs in a growing economy.

(Ten Myths about Jobs and Outsourcing, WebMemo 467, The Heritage Foundation)

Why Outsourcing Makes Good Business Sense

Today, more than ever, outsourcing software development needs makes good business sense. While outsourcing has long been accepted as a cost-cutting measure, it's now being increasingly viewed as a strategic planning and business outcomes tool. In fact, while cost savings is still a key benefit, the additional business controls outsourcing provides really drive the trend.

At Ecliptic Technologies, we're an IT outsourcing provider of choice. To our many clients who outsource some or all of their critical IT functions to us, we are also their trusted business partner. We understand the challenges of their business and have provided them with successful software and technology solutions that allow them to concentrate on their core competencies and be the best in their industry. Outsourcing with Ecliptic Technologies has allowed our clients to:

- » Plan better, have higher levels of operational reliability, and more rapidly implement new strategies and initiatives.
- » Quickly broaden their IT knowledge by utilizing resources that have maturity and experience with the newest technologies, software and hardware.
- » Cost-effectively manage critical business functions such as customer relationship management, supply chain management, human resources, accounting and financial services, etc.
- » Reduce the overall management burden while retaining control of strategic decision making.
- » Generate more revenue than they would normally be able to do because they focus on what they do best and leave the rest to us, their trusted outsourcing provider.

Smart business leaders consider the bottom line. Outsourcing with Ecliptic Technologies improves it. We are highly responsive and customer-focused, we offer skilled and technically advanced professionals, we have experience in projects of differing complexity and scope, we provide a mature and efficient software development process, and we deliver projects on time and within budget.

*"We design **solutions** keeping your business **objectives** in mind."*

If you need to reduce overhead, free up resources, offload some business functions, or would like to benefit from expertise in problem solving for a variety of clients with similar requirements, contact us. Ecliptic Technologies is the perfect-fit outsourcing solution.